



Independent Sales Representative — Seattle, Washington

EuroLine Windows Inc., Delta, BC

About EuroLine Windows

EuroLine Windows Inc., a private Canadian company, is an innovative designer and manufacturer of custom-made, high-end, high-performance windows and doors for private residences and commercial buildings.

Founded in 1993 as A.N.G. Window Tech Ltd., the name was changed to EuroLine Windows Inc. in 1998 to better reflect the advanced European technology embraced by the company. Since then, EuroLine has grown to become the largest manufacturer of uPVC tilt & turn windows and doors in North America, with installations throughout North America and countries around the globe. Our superior product, installation and customer service have garnered us a reputation as a premium window company in the industry, both with homeowners as well as building professionals.

We are passionate about providing the best windows and doors in functionality and thermal comfort.

We currently are looking for an independent sales representative in the Seattle, Washington area.

Position Summary

As a manufacturer's representative, you will promote EuroLine Windows and its products to home owners, builders and architects in your respective area. You will represent EuroLine and increase awareness of the company and products through a presence at our showroom in Redmond, at local and regional tradeshow.

If you are confident, organized, competitive, outgoing, and a self-starter with a strong work ethic, this could be the career for you!

Education and Experience

- At least three years of sales experience related to building products
- Experience in the fenestration industry a strong asset

Responsibilities

- Visiting and making presentations to architects, builders and developers
- Contacting prospective customers
- Obtain prospective leads to contacts via social media; canvassing neighbors
- Cold calling; be diligent on follow up calls with contacts

- Networking with outside referrals to generate leads
- Preparing quotations
- Closing sales deals
- Measuring and confirming rough openings

Key Competencies

- Excellent communication skills, both oral and written
- Strong presentation skills
- Strong closing skills
- Ability to take and record accurate measurements
- Honesty and integrity
- Analytical skills: ability to use common sense and reasoning
- Technical understanding and detail oriented
- Bondable
- Computer literate

Other Requirements

- Must have a valid motor vehicle operator's license
- Must have your own reliable personal vehicle
- Be in good health and physical condition
- A flexible schedule is required
- Professional appearance and demeanor is required, however, a strict business attire is not necessary.

Training

Training will be provided at corporate head office in Delta, B.C. Company provides product manuals, sales manual and other product related information and on going support.

Remuneration

This is commission-based.

Application

If you believe that you would be a good fit for the position, please apply in confidence. Email your application to rob@euroline-windows.com, or fax to 604-940-8486.

We thank all applicants for their interest. However, only those selected for an interview will be contacted. Thank you for your interest in EuroLine. Visit www.euroline-windows.com for more information about our company.

No solicitations from recruiting companies

No phone calls